

Press release

December 2011

SLS bringing Büchi to new customers

Scientific Laboratory Supplies (SLS) are pleased to announce a new business venture with Swiss manufacturer Büchi (www.buchi.co.uk). Enjoying an enviable position in a number of markets including rotary evaporation and food analysis, Büchi have chosen to partner with SLS as a new UK distributor.

Remarking upon this new relationship, Büchi UK General Manager Neil Evans said: "We are excited to be working with SLS as a new vendor for our products. With SLS' focus on flexibility and their presence in the food production sector of the UK market, we anticipate that, through the SLS distribution network, the Büchi product range will be able to reach new customers."

From January 2012, SLS customers will be able to purchase Büchi equipment online. The major Büchi product lines that will be offered are to spray drying and encapsulation technology, specialist equipment for performing Kjeldhal nitrogen and Soxhlet fat analysis and parallel and rotary evaporators. Key products from Büchi will also be included in the forthcoming SLS catalogue, to be launched May 2012.

SLS marketing manager Martin Sylt said: "SLS has a strong history in the food sector of the market, and through this new venture Büchi will be able to draw upon the extensive knowledge that SLS has in supporting customers working within the nutritional analysis field. SLS are delighted to be able to offer our customers the quality goods that Büchi provide as part of our larger portfolio to offer our clients."

Note to editors

Scientific Laboratory Supplies (SLS) are the UK's largest independent supplier of laboratory equipment, chemicals and consumables. They are unique in the United Kingdom as the only independent scientific supplier that delivers nationally. SLS source and supply the highest quality and best value products available to industry from around the world, providing items from well-known brands such as Gilson, Sigma, Eppendorf, IKA, Bibby, Becton Dickinson, Corning and Thermo Scientific. SLS pride themselves on being able to provide precisely

what customers need, when and how they need it, from a one-off order to equipping an entire laboratory. Whatever the requirement, the SLS team will provide a dedicated service that's designed entirely around customers and their business.

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Photo caption:



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